



STATUS OF 800 MHZ REBANDING IN THE COMMONWEALTH

800 MHz Rebanding & Lessons Learned





Panelists



- David Warner, VITA Telecommunications
 Engineer
- David "Duff" Barney, Fairfax County Branch Chief of Emergency Communications
- Doug Onhaizer, Virginia Beach Communications Administrator





Agenda



- Background & 2007 Strategic Plan Initiative
- Status of 800 MHz Rebanding-VITA
- Lessons Learned-Fairfax County
- Lessons Learned-Hampton Roads
- Questions and Answers





FY 2006 Efforts: Background



- The CICO worked with VITA to understand, coordinate and support the regions in their rebanding efforts
- Provided venues allowing information exchange between the IAT participants regarding their experiences with rebanding efforts
- IAT identified the roadblocks in the process
- Identified support the Commonwealth could provide to streamline the rebanding process allowing public safety to remain up and running



FY 2007 Initiative



2007 Strategic Plan Initiative 8:

"Continue to support and facilitate the 800 MHz rebanding effort within the Commonwealth"







Status of 800 MHz Rebanding

David Warner
Virginia Information Technology
Agency
Telecommunications Engineer







- As part of the SIEC Initiative Action Team:
 - The Virginia Information Technologies Agency (VITA) & the Interoperability Coordinator's office wanted to take a snapshot on the health of the Commonwealth as it pertains to the 800 MHz rebanding process.





What were the core objectives?



- 1. Determine who was effected?
- 2. Find out how far along they were within the process
- 3. Identify areas or regions of concern.
- 4. Help our customers—that is the cities, towns, counties and state government agencies.
- The question was also asked, is there some type of high level assistance that the state could provide to help aid the process.





- We knew that this would be a large undertaking, but we use the core objectives as the base line.
- VITA made calls to known contacts and ask them how the rebanding efforts were coming
- Good realistic snapshot on the rebanding progress and a glimpse of the shape of things to come.
- Added value was accomplished.







- Although these were good faith attempts to do this,
 VITA recognized that there were some serious gaps that needed to be bridged.
- The APCO East Coast Conference was used to narrow and close the gaps, by spreading the word of what was being done and obtain real time feedback.
- The objective was good in concept, however, we still had some funding and larger information structure problems.





- As we were into the negotiation period for the NPSPAC move, we knew that we had to find some solid solutions to get the information we needed and quick.
- By this time, the Virginia State Police also had some critical needs.







As a result, a scope of work was developed for this effort.

We were looking for a mid to high level scope of work.







Interoperable Communications

The outline consisted of the following essentials:

- 1. Prepare a list of all 800 MHz radio users (both state and local) in the Commonwealth:
 - A. Those that are affected by Wave 1 rebanding
 - B. Those that are not
- 2. Establish a status and relationship as it pertains to rebanding
- 3. Expand a listing of remaining 800 users and determine why they are not effected by the retune
- 4. Sort out state agencies using 800 and what their dependencies are.--Are they independent or dependent 800 systems?
- 5. Develop an outline and format a report using the gathered info. Take the info and output items such as:
 - A. RFPF—Request For Planning Funding
 - B. Common issues that all entities share
 - C. List those entities that have completed rebanding
 - D. Flag those entities that are behind—Why? (For the purpose of providing state assistance)



- Next came the tough part—matching our scope of work with the most suitable party or individual.
- Within the matching process we looked at the following list of criteria:
 - » Are they fully cognizant of the issue?
 - » Do they understand the objectives?
 - » Do they know what the outcome should be?
 - » Is the philosophy of the consultant conducive or non-conducive to the time table and objectives?
 - » Will or does your intended outcome & their outcome—direction converge or diverge?
 - » How does what we do effect our customers? sit helping or hindering?

2006

Interoperable Communications





 After evaluating the criteria, we examined our state contracts to see if we had a match in reference to our criteria and expectations.

CTA was selected







Summary of our findings to date:

Printed: 04/28/2006 ROUMER Licensective Virginia - PRELIMINARY PCE Entra as of 25 August 2006

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	1-120 Channel User	Interleaved / Expansion Band User	NPSPAC User
In RFPF Proce ss		Chesterfield Colonial Heights Henrico	Henrico City of Richmond Capital Region Airport Commission
Signed PFA	Chesterfield Colonial Heights Henrico City of Richmond	Hanover	Hanover
In FRA Proce ss	City of Richmond	Hanover Hopewell	Hanover Hopewell
Signed FRA	Chesterfield Colonial Heights Henrico		
Completed Reba nding			

Richmond Metro Area







	1-120 Channel User	Interleaved / Expansion Band User	NPSPAC User
In RFPF Process		Newport News Suffolk	Newport News Chesapeake York
Signed PFA	Newport News Norfolk Virginia Beach	Virginia Beach Portsmouth **	Virginia Beach Portsmouth**
In FRA Process	Virginia Beach	Norfolk Hampton	Norfolk Hampton
Signed FRA	Newport News Norfolk Suffolk		
Completed Rebanding	Newport News Norfolk		

Tidewater Area







	1-120 Channel User	Interleaved / Expansion Band User	NPSPAC User
In RFPF Process		Alexandria	Alexandria Culpepper Loudoun Manassas Prince William County Warrenton - Fauquier
Signed PFA	Fairfax	Fairfax	Fairfax Metro Washington COG
In FRA Process		Arlington	Arlington
Signed FRA			
Completed Rebanding			

Northern Virginia Area







	1-120 Channel User	Interleaved / Expansion Band User	NPSPAC User
In RFPF Process		Albemarle County (with Charlottesville UVA Charlottesville Airport)	Albemarle County (with Charlottesville UVA Charlottesville Airport)
Signed PFA			
In FRA Process			
Signed FRA			
Completed Rebanding			

Charlottesville / Albemarle County







	1-120 Channel User	Interleaved / Expansion Band User	NPSPAC User
In RFPF Process			
Signed PFA (at TA for final approval)		Amherst County Central Virginia Planning District Commission	Lynchburg
In FRA Process			
Signed FRA			
Completed Rebanding			

Central Virginia Planning Area

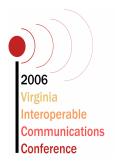






	1-120 Channel User	Interleaved / Expansion Band User	NPSPAC User
In RFPF Process		Roanoke City Roanoke County	Roanoke City
Signed PFA	Roanoke County		
In FRA Process			
Signed FRA	Roanoke County		
Completed Rebanding			

Roanoke Valley







	1-120 Channel User	Interleaved / Expansion Band User	NPSPAC User
In RFPF Proces s			
Signed PFA (at TA for final appro val)			Commonwealth of Virginia (VSP)
In FRA Proces s			
Signed FRA			Harrisonburg - HRECC
Completed Reban ding			

Harrisonburg/Rockingham & Virginia State Police







	1-120 Channel User	Interleaved / Expansion Band User	NPSPAC User
In RFPF Process			
Signed PFA			
In FRA Process		Alleghany County Clifton Forge Sharon Vol. FD	
Signed FRA			
Completed Rebanding			

Alleghany / Western Virginia







- The following seven (7) localities / agencies have elected to stay in the interleaved / expansion band, and thus are not affected by Wave 1 rebanding:
- City of Covington
- Commonwealth of Virginia, Correctional Facilities
- Commonwealth of Virginia, Northern Virginia Community College
- Commonwealth of Virginia, Old Dominion University
- Commonwealth of Virginia, George Mason University
- Commonwealth of Virginia, Virginia Tech
- Commonwealth of Virginia, State Corporation Commission





2006

Communications

- State Agencies on Locality 800 MHz Systems
- One element of this survey was to collect data as to which state agencies are using locality systems. At the time this initial survey was conducted, most localities were immediately before the planning phase and their exact data were not available. It appears most localities who have provided radios to state agencies radios, have accounted for these radios in their negotiations, as they own the equipment. If the radios used by the state agencies on the locality system are the agencies' own radios, then this is a concern. This information will be captured in the next revision of this report.





- Common issues that were provided by the localities/agencies:
- Overall, negotiations with S/N are in a vacuum. It seems S/N is attempting to hold localities to a standard or predetermined idea of how much time and effort should be expended for that locality to reband. S/N continually makes statements along the lines of "that's not a typical effort", "this is more than usually necessary" and other general statements. These statements and references appear are based on S/N experience negotiation with other localities or predetermined amounts, which the locality is not privy to.
- The negotiation process is very long and drawn out. It is a large, taxing effort on some localities that do not have sufficient personnel resources or funding.
- When in negotiations, some localities are using the assistance of the City or County attorney and do not have someone who has extensive FCC License knowledge on their side.
- Complexity of the forms required by the TA as well as the number of changes and revisions to these forms has caused additional effort in many cases.
- Mediators are assigned as third parties who do not have any relationship to either the locality or S/N. However, in some cases it appears that the mediator does not have a strong knowledge of rebanding, standard mobile radio communications practices or industry perspective which would aid in the overall process.
- Vendors getting paid??





- Administration and the overall process for negotiation and funding is complex and can require significant work. The basic funding request started as a simple single page form. Over the last 18 months of rebanding this form has evolved into a 14 page word template. Completing this form requires significant work including carefully reading the 19 pages of instructions. Except for the least complex systems, many licensees have engaged consultants simply based on the Request for Planning Funding (FRPF) form. As the rebanding process matures, the pace of the TA form changes has slowed, but the complexity endures.
- Negotiating with Sprint-Nextel (SN) can be problematic, particularly if both an equipment vendor and an engineering consultant are involved in the rebanding process with the licensee. SN sees the involvement of third parties as offering the potential for profiteering and enrichment[1].
 - [1] See the September 2006 edition of *Mission Critical Communications* the Public Safety Report, page 74, interview with Lawrence Krevor, Vice President of government affairs for Sprint Nextel
- Remember your agency needs to consistently model the 'good faith effort' so as to avoid accusation if your case goes to the FCC.





Communications

Recent Changes:

 On 20 September 2006, Sprint-Nextel proposed 2 year rebanding freeze to the FCC. The rational for this change is to allow public safety agencies to plan for rebanding. Since this proposal is new, the responses are just beginning however; APCO has indicated their disappointment with the basis of the Sprint Nextel request. At this point it is unclear what position the FCC may take on this issue. On 26 September 2006, the FCC also announced the formation of the Public Safety and Homeland Security Bureau. How this new organization will face the challenge of rebanding is yet unknown.





- Where do we go from here?
- The resounding message—if you still need assistance, we are here.—The Commonwealth wants to make certain that you get through the rebanding process.
- We are not going to tell you want to do, rather listen and take a facilitating approach.
- You know your issues and playing field—if there is something that we can do to help make that field goal or TD we are here—especially if the score can prevent overtime & sudden death.





- If nothing else, let us (CTA) know your progress.
- Here is the number to call:
 CTA/Rebecca Saunders—434-239-9200
 rsaunders@ctacommunications.com







800 MHz Rebanding: Lessons Learned for Public Safety Licensees

David "Duff" Barney
Branch Chief, Emergency Communications
Fairfax County Department of Information Technology



Fairfax County Public Safety



- Motorola ASTRO 3.0 mixed mode analog/digital, 11 simulcast sites, 20 channels, 9 Lower-120 frequencies
- Motorola Smartnet NPSPAC 7 site 20 channel "Public Service" analog simulcast system
- Approximately 11,000 total subscriber radios
- Extensive daily mutual aid and interoperable communications with other jurisdictions in the National Capital Region using direct system access ("Level 5")





Fairfax Rebanding Status



- In mediation since 12/26/05
- Directed to seek planning funding by TA Mediator
- PFA negotiations with Nextel started 1/2/06, ended 4/19/06, PFA final execution on 7/17/06
- Motorola POE contract executed 8/10/06, POE activities started 9/25/06, expected duration 4.6 months
- Executed FRA due by 3/31/07



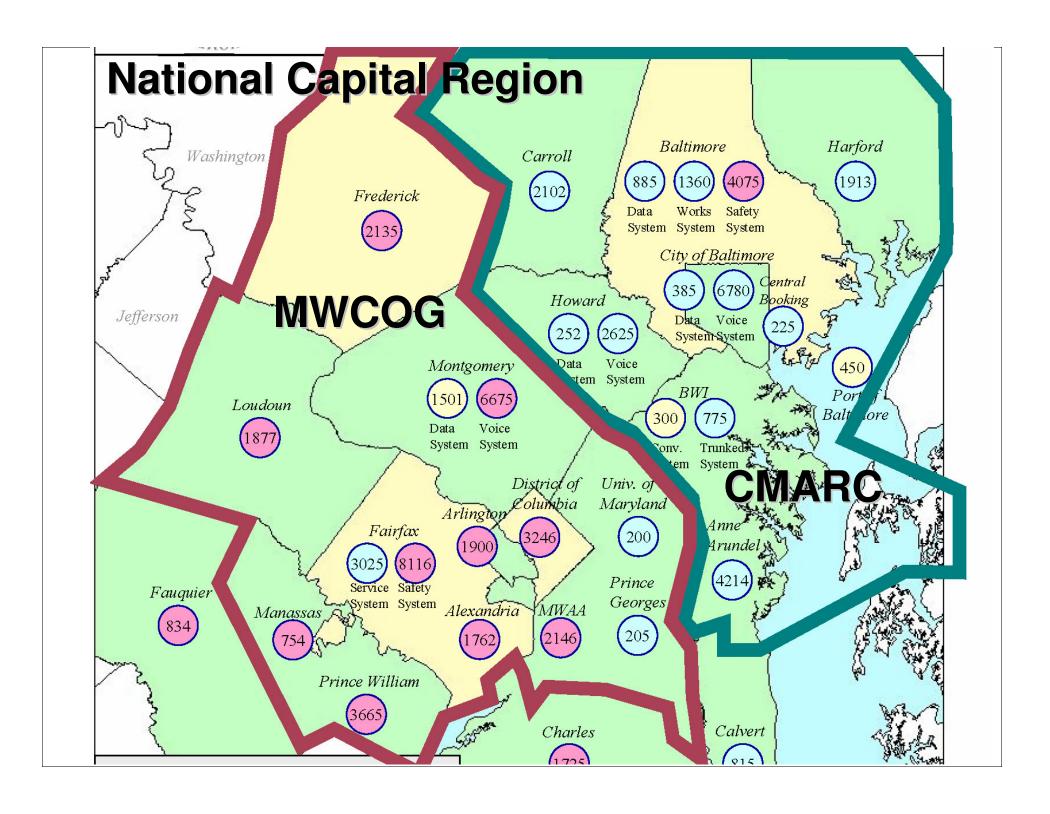


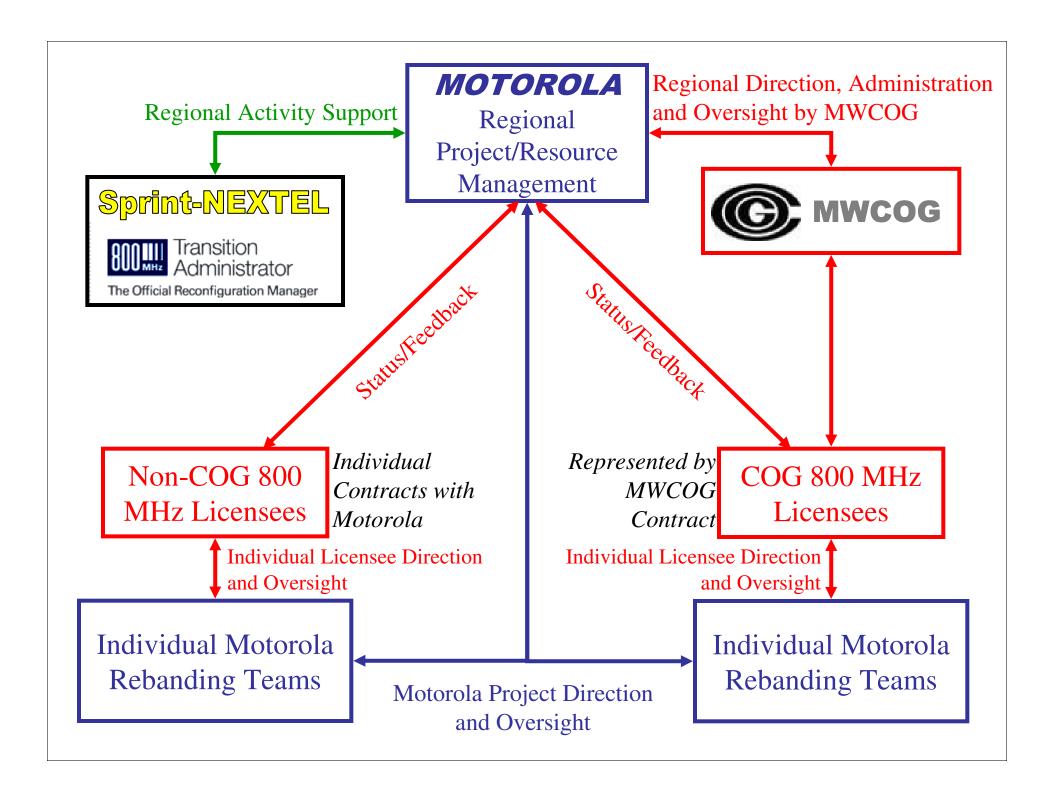
NCR Regional Coordination Status



- National Capital Region has extensive interoperability via direct system access
- TA and Nextel understand the unique interoperability environment in the NCR
- A need for regional project oversight by Motorola has been identified
 - Ensures coordination of Motorola resources to mitigate risk and improve efficiency of rebanding process
- Currently defining the scope and role of centralized Motorola project management











- Consider hiring outside FCC and commercial counsel
 - Rebanding workload may very well be more than your internal legal staff can handle
 - Rebanding involves a complex commercial negotiation process that typically takes the form of intense "bargaining" with multiple iterations of offers and counteroffers
 - An FCC attorney is needed who is intimately familiar with the 02-55 proceeding and knows the licensee's rights and responsibilities
 - A commercial attorney is needed to manage the negotiation process and maintain an impeccable record of the negotiations – this will be needed in mediation or court
- Once you enter mediation, you are in a litigation with Nextel







- Exercise care and prudence in communications related to rebanding
 - All contract documents must be read thoroughly and understood - watch out for seemingly minor contract provisions
 - Seek legal guidance for document and communications management
 - Do not take any conversation or communication with Sprint-Nextel as casual or off the record





- During negotiations and mediation, many disputes will arise regarding "reasonable" costs
 - There will be concentration on "duplication of effort" between internal staff, vendor staff and consultants
 - Where internal/consultant and vendor resources are involved on the same tasks, be sure to provide a detailed description of their individual roles for execution of that task
 - There will be a concentration on staff, effort and equipment viewed as in excess of the minimum required for a licensee to properly reband
 - What does "reasonable" mean?







- Rebanding will likely take far longer than 36 months to complete, especially in areas with complex interoperability relationships
 - Our regional project plan and schedule estimates completion of all channel retuning related tasks in March 2011
 - This is based on estimated task durations for each individual licensee, many of which are worst-case estimates
 - Some improvement in the schedule is likely, but only if things go very well
- Make certain your FCC licenses are in order
 - Nextel may be reluctant to fund reconfiguration of systems that are not properly licensed, operating with expired STAs, etc.
- Communicate and coordinate closely with your interop partners





"The Promise of Rebanding"

From the www.consensusplan.org web site, late 2005

"Nextel will fund all reasonable costs related to the reconfiguration of affected 800 MHz licensees. Each affected incumbent has the option of having Nextel issue payment before or after the reconfiguration process takes place. Reasonable costs include:

- All labor associated with reprogramming your system and your units.
- Any necessary software changes.
- Legal, engineering, consulting and project management costs.
- Comparable replacement equipment for older radios and repeaters which cannot be retuned.
- Internal staff costs for work-hours directly involved in retuning."







800 MHz Rebanding: Lessons Learned

Doug Onhaizer
Communications Administrator
City of Virginia Beach







Virginia Beach Rebanding

Local and Regional Considerations and Progress





Virginia Beach



- Wave 1 Phase 1 (1-120 851-854)
 - 3 Data Channels 5 Sites
 - 851.8625
 - 851.8875
 - 853.9625
 - 520 Subscribers
 - 3 Talk Around Channels
 - 851.4125 PD
 - 852.4125 FD
 - 853.4875 MISC (mobile only)
 - 1 Secure Repeater
 - 851.0375
- Wave 1 Phase 2 (NPSPAC 866-869)
 - 32 Voice Channels 5 Sites
 - 5000+ Subscribers
 - 2 NSPAC Repeaters





Current Status



WAVE 1	PFA Deadline	Voluntary Negotiation	End Voluntary Negotiation	Start Mandatory Negotiation	End Mandatory Negotiation		
Channels 1-120		27-Jun-05	26-Sep-05	27-Sep-05	26-Dec-05		
NPSPAC	17-Jul-06	1-Feb-06	20-Apr-06	1-May-06	31-Oct-06		

Va. Beach Status	PFA Deadline	Voluntary Negotiation	End Voluntary Negotiation	Start Mandatory Negotiation	End Mandatory Negotiation	
Channels 1-120	Completed March 9, 2006	Completed	Completed	Completed	FRA Executed Awaiting Receipt	
NPSPAC	Completed March 9, 2006	Completed	Completed	Awaiting Vendor Proposals from Planning	Pending	

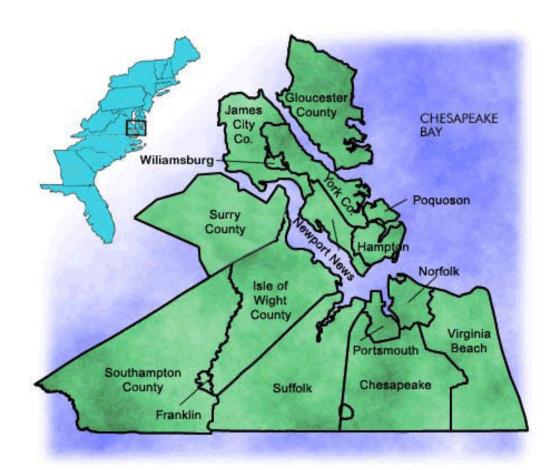
Note: Regional Coordination Amendment for PFA was executed September 1, 2006





Hampton Roads Regional Rebanding





- Chesapeake
- Hampton
- York/James CityCounty
- Newport News
- Norfolk
- Portsmouth
- Suffolk
- Virginia Beach
- York County





Hampton Roads Regional Rebanding



City/County	Manufacturer	Analog/ Digital	Trunked / Conventional	Number of Tower s	Number of Subscribe r Units	Channels
Chesapeake	Motorola (SmartNet II)	Both	Trunked	5	2,300	18
City of Virginia Beach	Motorola (SmartNet II)	Analog	Trunked	5	5,200	32
Hampton	M/A-Com (EDACS)	Analog	Trunked	6	2,000	14
York/James City County	Motorola (P25)	Digital	Trunked	5	2,000	19
Newport News	Motorola (SmartNet II)	Analog	Trunked	6	3,300	17
Norfolk	Motorola (SmartNet II)	Analog	Trunked	3	2,800	15
Portsmouth	Motorola (SmartNet II)	Analog	Trunked	2	1,300	10
Suffolk	Motorola (SmartNet II)	Analog	Trunked	3	1,200	10

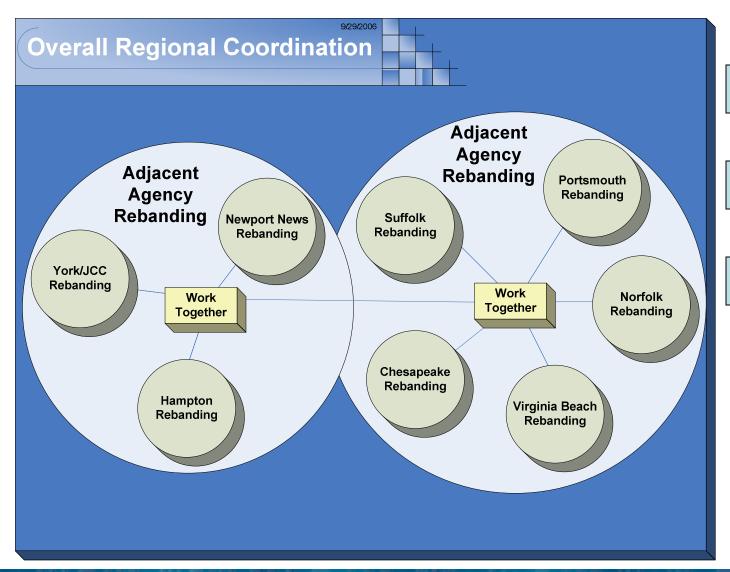
Over 20,000 Subscribers and over 35 sites to reconfigure!





Hampton Roads Regional Rebanding





Agency Specific

Adjacent Specific

Region Specific





Regional Rebanding Considerations



- Reconfiguration support of interoperability and mutualaid channels by each individual entity must be coordinated
- Support of adjacent entities' subscriber units on a licensee's system will require reconfiguration of those subscriber units as part of the licensee's system
- Reliance on the overlapping coverage provided by adjacent jurisdictions systems for redundancy during periods of system failure, maintenance and overload

Timing of reconfiguring an adjacent agency can cause an impact to current operations and impact comparable facilities





Rebanding Considerations



- Need to commit the time
- Do not rely on lawyers or consultants to always know the particulars about your system and region
- STA Sites Currently the FCC and TA will not cover cost
- Know your Sprint/Nextel rep and the chain of command above – do not be afraid to escalate
- Will have a different Sprint/Nextel rep between PFA and FRA – expect some confusion
- Respond to RFI and Questions quickly





Rebanding Considerations



- Document your efforts it will help during ADR
- Inform internal support agencies ahead of time
 - Legal
 - Purchasing
- A "Good" consultant to overlook the process does help
- Mediation helps both sides be prepared
- Include NPSPAC Mutual Aide Channels if operating
- Do not forget to include your internal cost in all areas
 - Administration
 - Technician
 - Public Safety Personnel





Sample Internal Reconfig Cost

	VIEGIA	
t		

	Item	Time Per Item	Overtime Per Item	Per Item	Setup/Take Down	Doc Per Item	Total Items	Per Hour Rate		ombined ne Cost
Subscriber Effort		ito	ROTT	1 of itom	DOWN	ItOIII	Itomo			16 0001
Radio Engineer	Subscriber	0.05	0	0.05	0	0			\$	500.00
Radio Technician 1	Subscriber	0.15	0.1	0.05	0.1	0.1	50	\$ 25.00	\$	687.50
	Subscriber	0.15	0.1	0.05		0.1	50		\$	687.50
Police/Fire/EMS Officer	Subscriber	1		0.5			100	\$ 22.33	\$;	3,349.47
Subscriber Total		1.35	0.2	0.65	0.2	0.2		Subscriber Cost	\$:	5,224.47
Infrastructure Effort										
Radio Engineer	Data Gateway	1					1 sites	\$ 50.00	\$	50.00
Radio Technician	Data Gateway	1			0.5	0.5			\$	50.00
Radio Engineer	Brand X Repeaters	2		1			3 sites	\$ 50.00	\$	450.00
Radio Technician	Brand X Repeaters	2		1	1	1	3 sites		\$	375.00
Radio Engineer	Brand Y Repeaters	2		1			3 sites	\$ 50.00	\$	450.00
Radio Technician	Brand Y Repeaters	2		1	1	1	3 sites		\$	375.00
Radio Engineer	Combiners	2		1			3 sites	\$ 50.00	\$	450.00
Radio Technician	Combiners	2		1	1	1	3 sites		\$	375.00
InfrastructureTime Total		14		6	3.5	3.5		Infrastructure Cost	\$ 2	2,575.00
Milage	Travel Units	Miles	Total Miles	Travel Costs						
Police/Fire/EMS	100	25	2500	\$ 975.00						
Communications			50	\$ 19.50						
				\$ 994.50						
						Total Inte	rnal Reh	anding Cost	\$ 8	3,793.97

2006 Virginia

Interoperable
Communications
Conference



800 MHz Rebanding









800 MHz Rebanding



Thank you

- David Warner: David.Warner@vita.virginia.gov
- Duff Barney: DBarne@fairfaxcounty.gov
- Doug Onhaizer: DOnhaize@vbgov.com

